## APPENDIX TWO

## BLACKFRIARS URBAN VILLAGE

## SCORING MATRIX FOR THE SELECTION OF THE FINAL PREFERRED PARTNER

CRITERIA	DETAILS	FINAL PREFERRED PARTNER SELECTION WEIGHTING
Overall Approach of the Proposal and Vision	<ul> <li>How the proposals fit with the overall vision for Hereford and ESG</li> <li>Overall strategy and programme of the partner</li> <li>Ambition of the partner</li> <li>Achieve objectives, targets and priorities</li> <li>Integration, community liaison, social and community benefits and local facilities</li> <li>Adjoining development</li> </ul>	15%
Planning, design and Development Content	<ul> <li>Appropriateness of the development, form and context</li> <li>Key criteria / points for the development brief / design guide</li> <li>Housing type, mix and style, density and massing, quality</li> <li>Sense of place, experience, public realm</li> <li>Sustainability and future-proofing</li> <li>Access</li> <li>Parking, pedestrian, cycling and park and ride provision</li> <li>Canal/water facility, location, lay-out, design criteria, delivery and resourcing</li> </ul>	20%
Project Deliverability	<ul> <li>Response and approach</li> <li>Project team, expertise and resourcing</li> <li>Land assembly strategy</li> <li>Project phasing, project programme</li> <li>Governance</li> <li>Risk strategy</li> </ul>	25%

CRITERIA	DETAILS	FINAL PREFERRED PARTNER SELECTION WEIGHTING
Financial Proposal	<ul> <li>Partnering arrangements / framework,</li> <li>Contribution to land assembly plus servicing and costs</li> <li>Resource and funding</li> <li>Funding security requirements,</li> <li>Land to be retained for development</li> <li>Levels of return required</li> <li>Allocation of sales receipts and repayment priority</li> <li>Profit sharing, overage/future receipts, profit investment and additional value</li> <li>Financial contribution to long term stewardship and stewardship</li> <li>Performance monitoring and KPI</li> </ul>	40%